

أرامكو السعودية
saudi aramco



iktva SMEs Forum and Exhibition 2017

Local potential in a world-class supply chain
Opportunities for small and medium-sized enterprises (SMEs) and international companies

70 by 21
70% localization
by the year 2021

Dhahran Expo Center
December 12-14, 2017

iktva Program overview

Saudi Aramco is the world's leading fully integrated global petroleum and petrochemicals enterprise. Our world-class supply chain needs partners to help us discover innovative, competitive, and efficient solutions to the engineering and operational challenges we face as we undertake a massive investment program. Through iktva we are building a competitive and capable local energy sector to sustainably service our industry's needs.

In December 2015, Saudi Aramco launched the iktva (in-Kingdom Total Value Add) program to build a reliable world-class supply chain that drives innovation, value creation, and cost competitiveness supporting the Kingdom's rapidly growing economic environment. Iktva aims to achieve 70% local content within Saudi Aramco's supply chain by 2021.

iktva SMEs Forum 2017

The iktva SMEs Forum 2017 is our principal engagement event with valued suppliers who form our energy sector ecosystem. The forum will share our vision for the future and outline business opportunities focused on developing an accessible, reliable, and efficient supply chain. The objective is to bridge gaps in the energy sector supply chain that fosters the development of competitive industrial clusters. New investment opportunities will be shared for local value creation that broaden the base of goods and services.

Saudi Aramco understands the importance of SMEs in driving value creation and innovation. This forum will provide a platform for all companies interested in establishing operations in Saudi Arabia to engage with the Kingdom's energy sector stakeholders and their key suppliers. The forum will cover topics such as integration of supply chains, knowledge economy, human capital development, access to finance, market access, the legal and regulatory environment, and infrastructure benefits.

By investing in Saudi Arabia, you can capture business opportunities for your growth in partnership with the Kingdom's energy sector stakeholders and their key suppliers.

iktva Exhibition

This year's forum will include an exhibition by suppliers, which will be held at Dhahran Expo Center. The exhibition will be running in parallel with the entire event, and will include local and international companies showcasing their capabilities in the energy value chain. The iktva Exhibition will also provide information on doing business in Saudi Arabia by representatives from key government entities and other energy sector industry leaders.

Preliminary agenda

Day 1

Tuesday, December 12, 2017*

8	- 9 a.m.	Registration and networking
9	- 9:15 a.m.	Opening address by Mr. Amin Al Nasser , Saudi Aramco CEO
9:15	- 9:30 a.m.	Keynote Speaker Dr. Ghassan Al Sulaiman , Governor of General Authority for SME
9:30	- 10:30 a.m.	Panel discussion "Small and Medium-Sized Enterprises: The Keys To Unlocking a World-Class Supply Chain "
10:30	- 11 a.m.	Break and Exhibition inauguration
11	- 11:30 a.m.	Vision for the Future and New Business Opportunities
11:30 a.m.	- noon	Energy Industrial City
noon	- 1:30 p.m.	Lunch break, prayer, and Exhibition

Workshops

Time	Session Title
1:30 - 3 p.m.	Workshop 1: Static Equipment Workshop 2: Water and Renewables
3 - 4:30 p.m.	Workshop 3: Machining and Metal Services Workshop 4: Automation and New Technologies

Seminars

Time	Session Title
1:30 - 2:15 p.m.	How To Do Business in Saudi Arabia by the Saudi Arabian General Investment Authority (SAGIA)
2:30 - 3:15 p.m.	Grow Your Business With Incubators and Ready-Made Factories by the Saudi Industrial Property Authority (MODON)
3:30 - 4:15 p.m.	Mastering Innovation and Enhancing Results
4:30 - 5:15 p.m.	iktva Program Engagement
5:30 - 6:15 p.m.	Registration of Materials Suppliers and Service Providers with Saudi Aramco
6:30 - 7:15 p.m.	Saudi Aramco Engineering Requirements for Technical and Quality Approval (ERTQA)

***Exhibition closes at 8 p.m.**

Preliminary agenda

Day 2

Wednesday, December 13, 2017*

10 a.m. - noon	iktva Ceremony Remarks by Mr. Amin Al Nasser , Saudi Aramco CEO Remarks by HRH Prince Sa'ud ibn Nayef Al-Sa'ud , the Emir of the Eastern Province iktva Excellence Awards Distribution
noon - 1:30 p.m.	Lunch break, prayer, and Exhibition

Workshops

Time	Session Title
8:30 - 10 a.m.	Workshop 5: Upstream Workshop 6: Industrial Chemicals
1:30 - 3 p.m.	Workshop 7: Pipes and Tubing Workshop 8: Services
3 - 4:30 p.m.	Workshop 9: Rotating Equipment Workshop 10: Local Workforce Development

Seminars

Time	Session Title
1:30 - 2:15 p.m.	iktva Program Engagement
2:30 - 3:15 p.m.	Materials Suppliers and Service Providers Registration with Saudi Aramco
3:30 - 4 p.m.	Saudi Aramco Engineering Requirements for Technical and Quality Approval (ERTQA)
4:15 - 5 p.m.	Accessing Investment and Funding by the Saudi Industrial Development Fund (SIDF)
5:15 - 6 p.m.	Local Workforce Development
6:15 - 7 p.m.	Digital Procurement / E-marketplace
7:15 - 8 p.m.	IR 4.0 the Future of Production

***Exhibition closes at 8 p.m.**

Day 3

Thursday, December 14, 2017*

Field visits to Industrial Cities: Dhahran Techno Valley, MODON, Royal Commission for Jubail and Yanbu', and Ras Al Khair

***Exhibition closes at noon**

iktva Excellence Awards

Under the patronage of **HRH Prince Sa'ud ibn Nayef Al-Sa'ud**, the Emir of the Eastern Province, Saudi Aramco's suppliers will be recognized for their in-Kingdom value creation.

The Excellence Awards categories are:

- Best in overall iktva performance
- Best year-on-year iktva score improvement
- Best in training and development
- Best in SME development
- Best SME



Event Registration

To register your attendance at this year's event, please visit www.iktva.sa and enter your details.



Contact

For additional information regarding the event, please email iktva-forum@aramco.com.